





Smart Energy Vision

The energy landscape is in transition towards more flexible and sustaintable energy systems. We envision a 100% renewable energy future.

Wärtsilä is leading the transition as the Energy System Integrator – we understand, design, build and serve optimal power systems for future generations.

We provide all the essential technologies, lifecycle services and optimised solutions for future energy systems.

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- Solar and wind dominate future electricity investment and capacity
- Solar and wind costs fall rapidly, due to fundamentally new technologies
- Coal-fired power collapses in Europe and the U.S., more mixed in Asia
- Gas plays a key role, but not as most people imagine
- Batteries and new sources of flexibility support reach

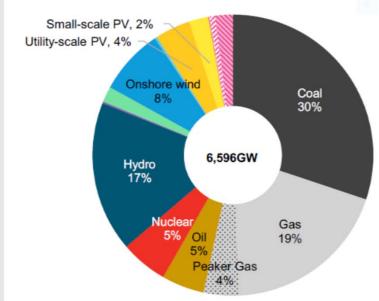
of renewables

Source: Bloomberg NEF.

THE FUTURE OF ELECTRICITY: MORE SUN, WIND AND FLEXIBLE CAPACITY

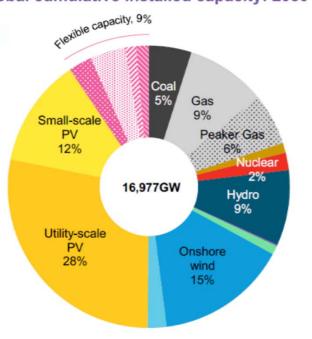




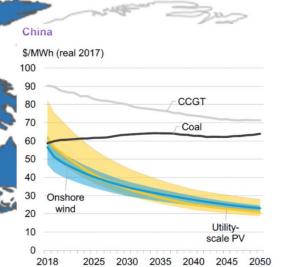


Source: Bloomberg NEF, New Energy Outlook 2018

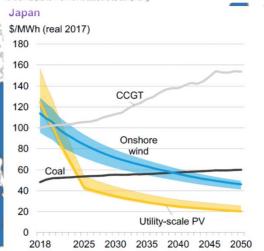
Global cumulative installed capacity: 2050



VRE COST

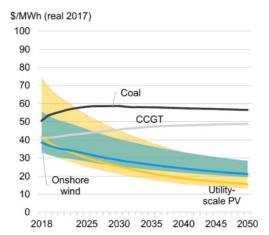


Source: Bloomberg NEF. Note: capacity factors: PV: 12%-18%, onshore wind: 23%-32%. Coal and gas plants capacity factors are a result of our NEO 2017 dispatch analysis. LCOEs are unsubsidized. The LCOE for thermal plants in China inductors the carbon pricing.



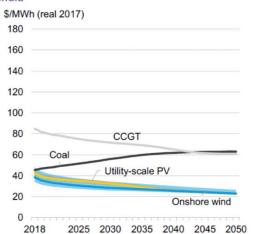
Source: Bloomberg NEF Note: capacity factors: PV: 12%-16%, onshore wind: 22%-30%. Coal and gas plants capacity factors are a result of our NEO 2017 dispatch analysis. LCOEs are calculated on an insultivitized has is

U.S.



Source: Bloomberg NEF. Note: capacity factors: Tracking PV: 14%-30%, onshore wind: 29%-49%. Coal and gas plants capacity factors are a result of our NEO 2017 dispatch analysis. LCOEs are calculated on an unsubsidized basis

India



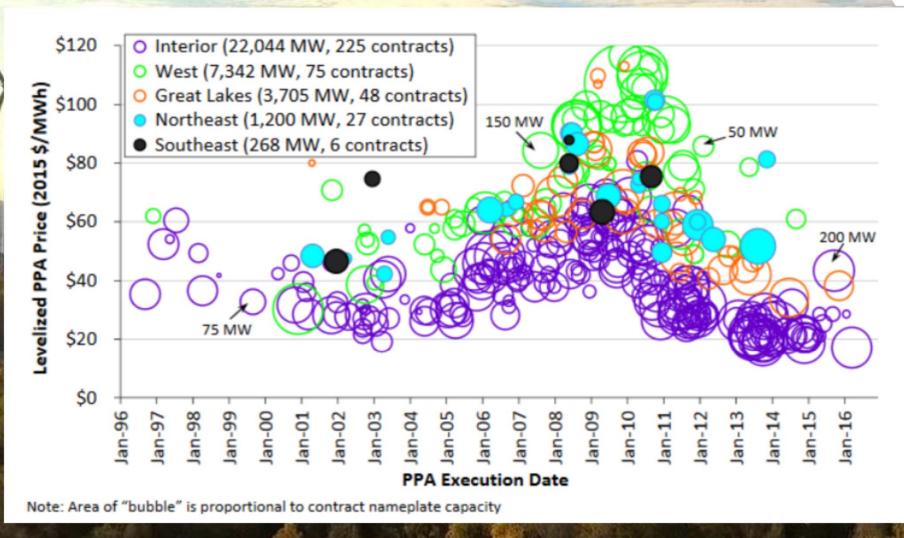
Source: Bloomberg NEF Note: capacity factors: PV: 19%-20%, onshore wind: 25%-35%. Coal and gas plants capacity factors are a result of our NEO 2017 dispatch analysis. LCOEs are calculated on an unsubsideed basis.



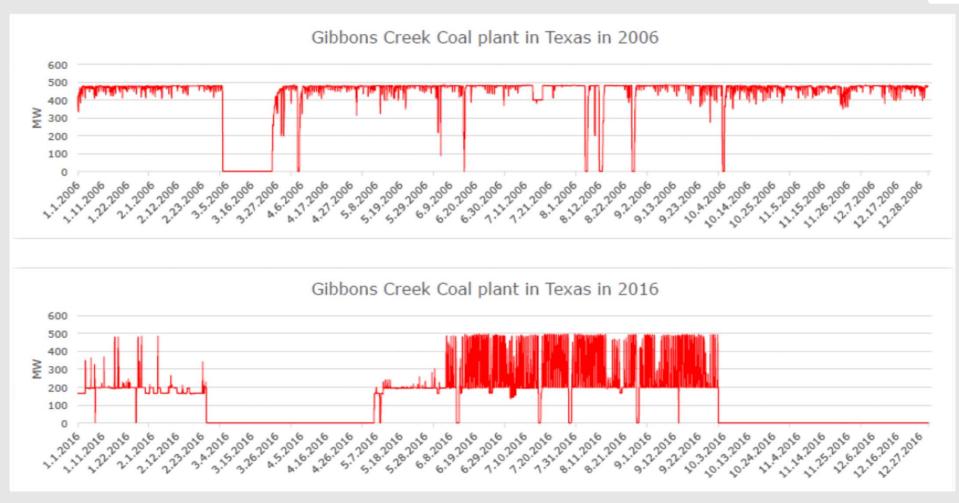
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WIND PPA PRICES: RECORD LOW



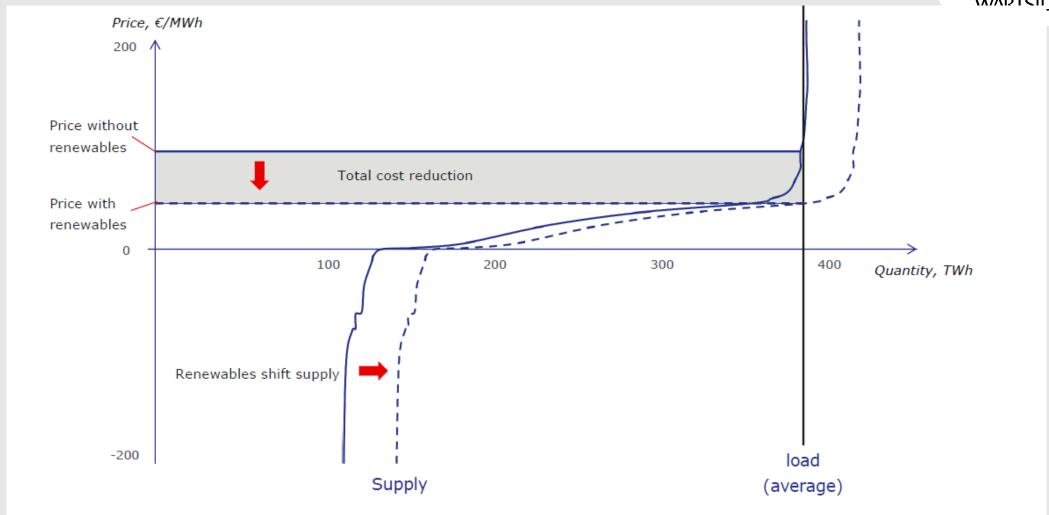






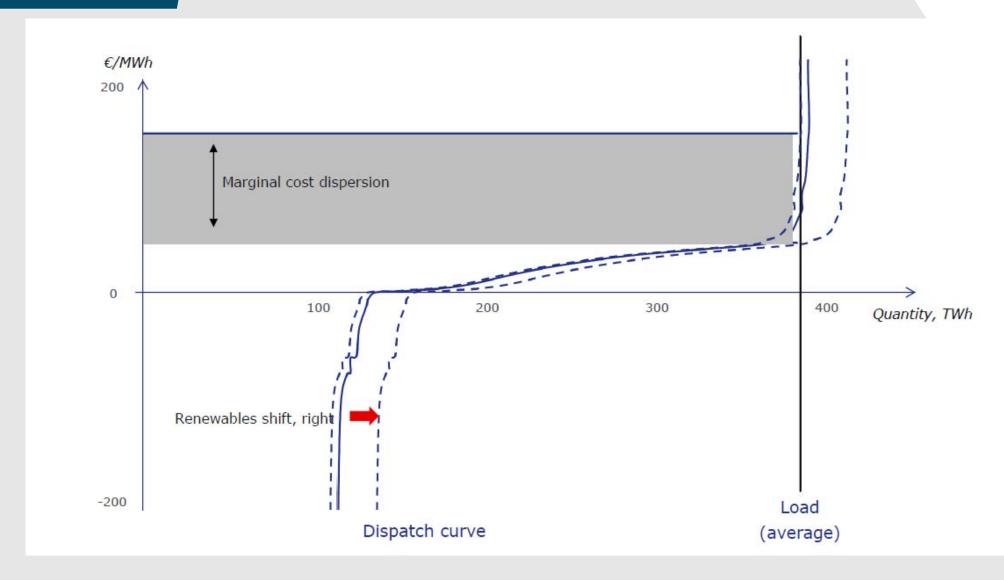
RENEWABLE IMPACT



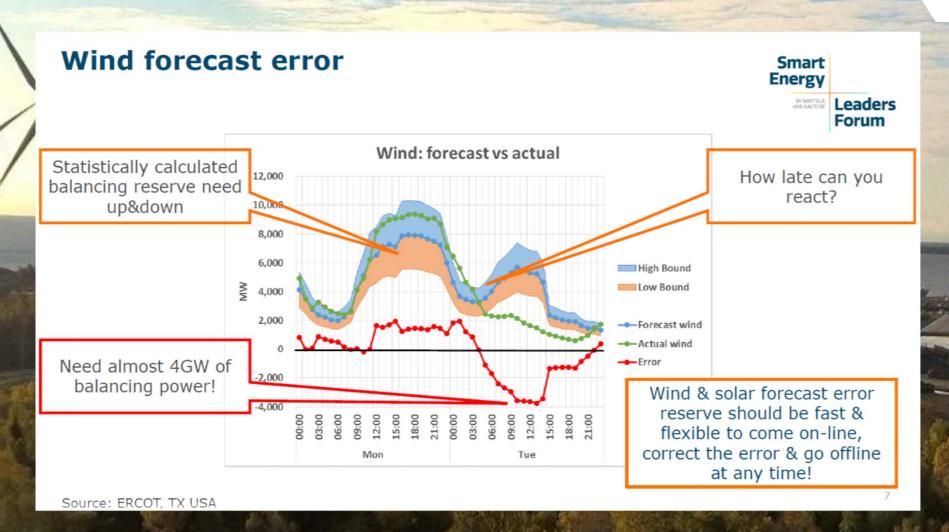


RENEWABLE IMPACT







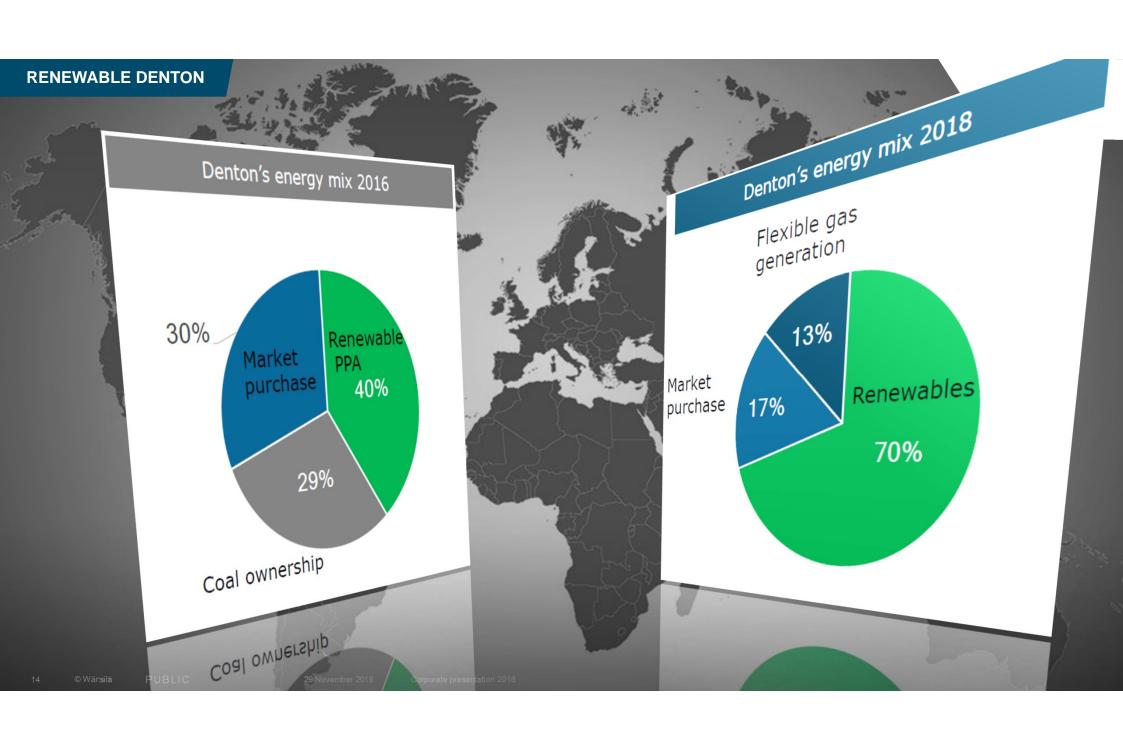




1 RENEWABLES PROVIDE MAJORITY OF ENERGY

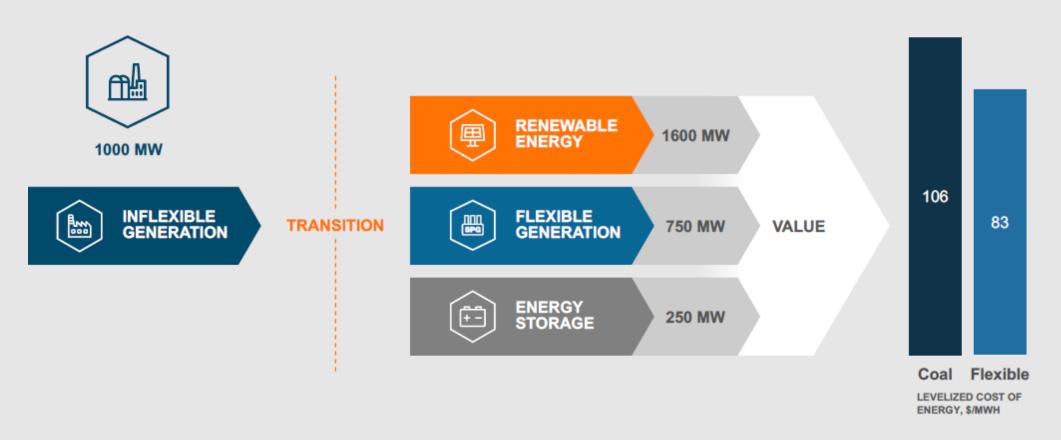
MARKET
PROVIDES
THE SOURCE
FOR
BALANCING

FLEXIBILITY
PROVIDES
THE
SECURITY





AGL is planning to replace Liddell coal plant with renewables and additional 750 MW of flexible gas capacity



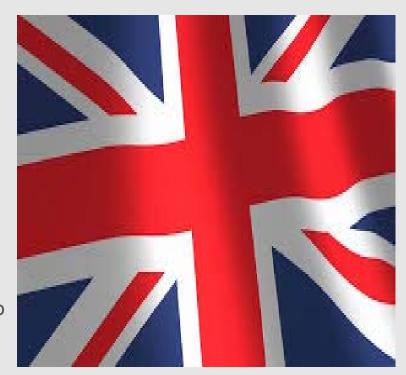
TRENDS IN GB GENERATION TECHNOLOGIES



Increased renewables

The UK government is committed to decarbonising the electricity network, as a key step towards decarbonising the wider economy. The UK is legally bound by emissions reduction targets of 34% by 2020 and 80% by 2050. Renewables will play a key role in this decarbonisation: the UK government has targeted that 30% of electricity generation will come from renewable sources by 2020, primarily wind turbines.

- Decreased conventional generation Conventional thermal generation (coal, gas, oil) is set to reduce, primarily due to emissions regulations. Conventional plant currently provide some flexibility, and their reduction will lower system flexibility
- Increased nuclear by 2030 The government is committed to a new generation of nuclear generators to replacing the UK's ageing nuclear reactors. Nuclear generators are inflexible, and will not contribute to system flexibility



THE DEFINITION OF "FLEXIBILITY"



- System "flexibility" allows supply and demand to be balanced more easily than by conventional thermal power plant
- · Sources of flexibility included:
 - Flexible generation
 - Demand Side Response (DSR)
 - Electricity storage
 - Interconnection
 - Smarter networks
- Different source of flexibility have different characteristics and constraints on operation. For example:
 - Storage and Demand Side Response shift demand that has to be recovered at another point in time
 - Interconnectors depend on adequate flexibility in interconnected markets
 - Flexible generation can be used at any time and does not rely on other forms of flexibility
- The different sources of flexibility operate over different time-frames, both in terms of response time and duration.

CENTRICA COMPLETES TWO 50MW FAST-RESPONSE PLANTS IN BRIGG AND PETERBOROUGH



...Capable of producing enough power to meet the needs of 100,000 homes, the 50MW* facilities have been designed to respond to peaks in demand within **two minutes**

The new plants have been built on land adjacent to Centrica's existing gas-fired power plants and each consist of five reciprocating gas engines that will typically run for a few hours a day...

Mark Futyan, Distributed Power Systems Director at Centrica Business Solutions, said: "We're pleased to open our first two peaking plants, which will help meet the UK's changing energy needs and ultimately support the transition to a low carbon future by providing an important back up to renewable generation.

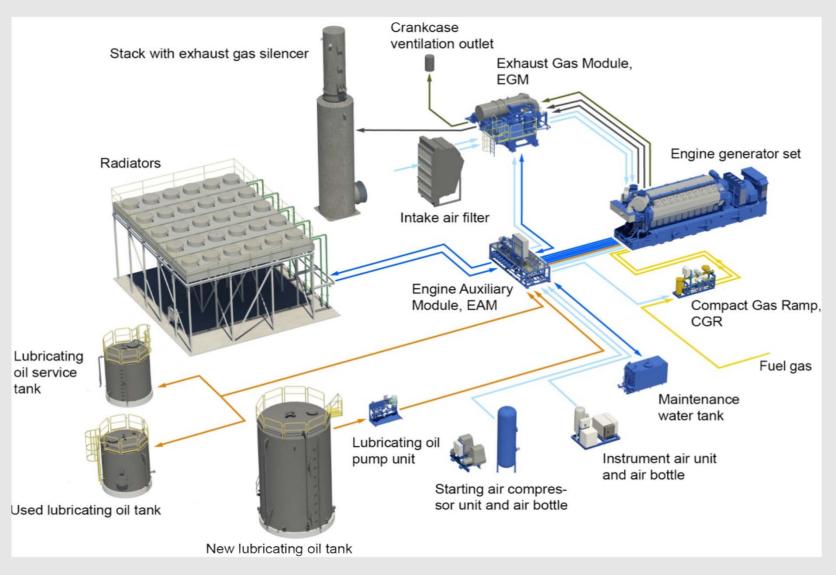
"We're seeing increasing demand for flexible power so this is an important demonstration of how we can help our customers to navigate the new energy landscape and deliver a variety of end-to-end solutions including onsite generation, demand side response and energy storage."

The engines have been supplied by Wärtsilä.

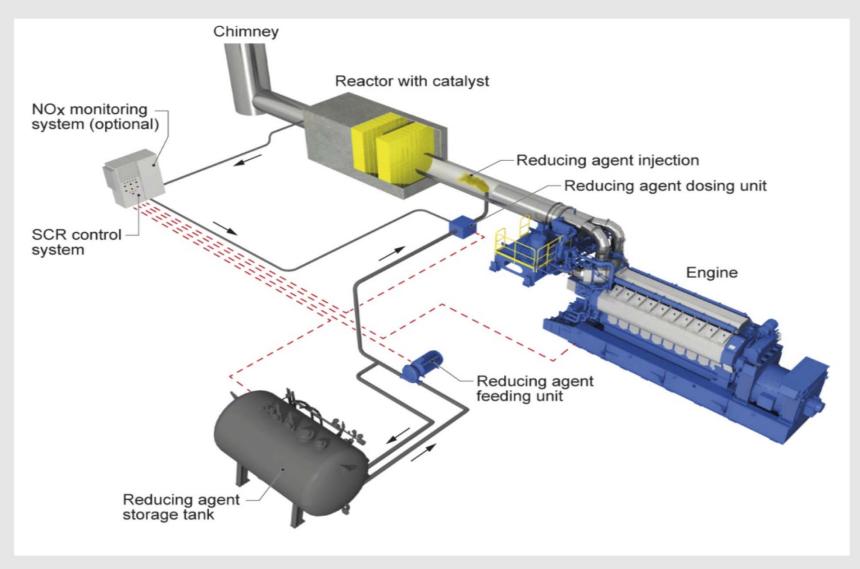
*The plants each comprise 5 x 9.8MW engines, delivering a total capacity of 49MW.



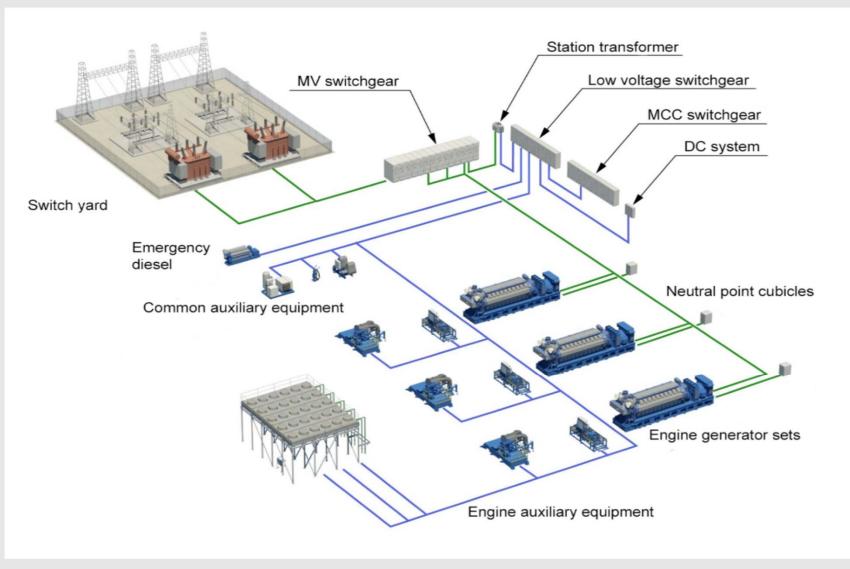












CENTRICA'S PLANT BRIGG







48 2 1

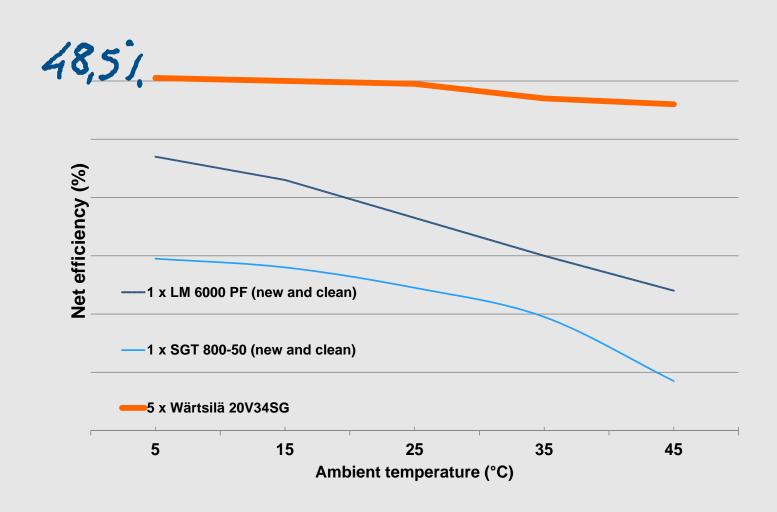
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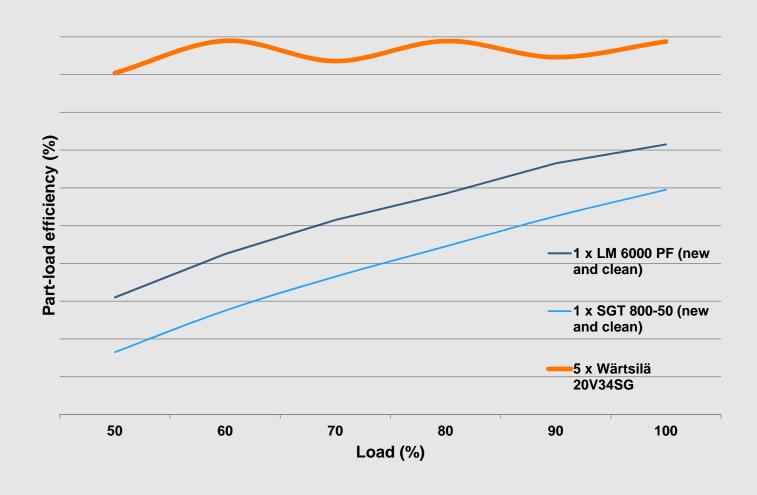
Corporate presentation 2018





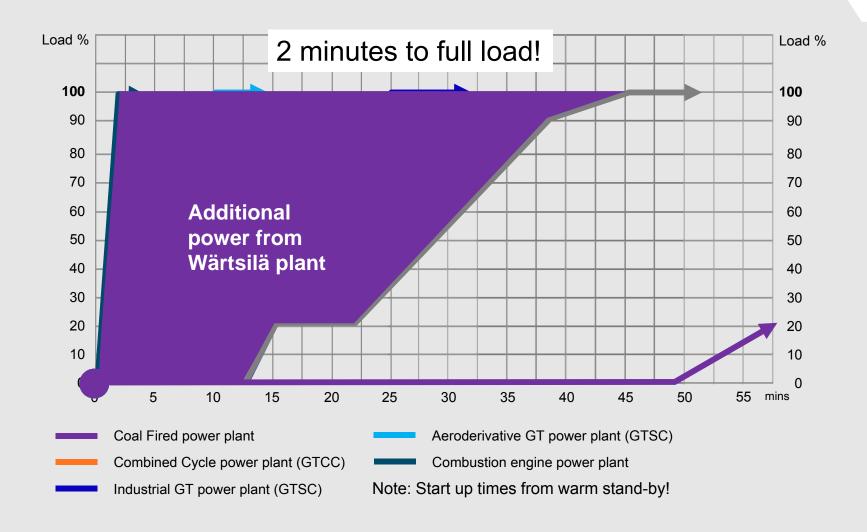






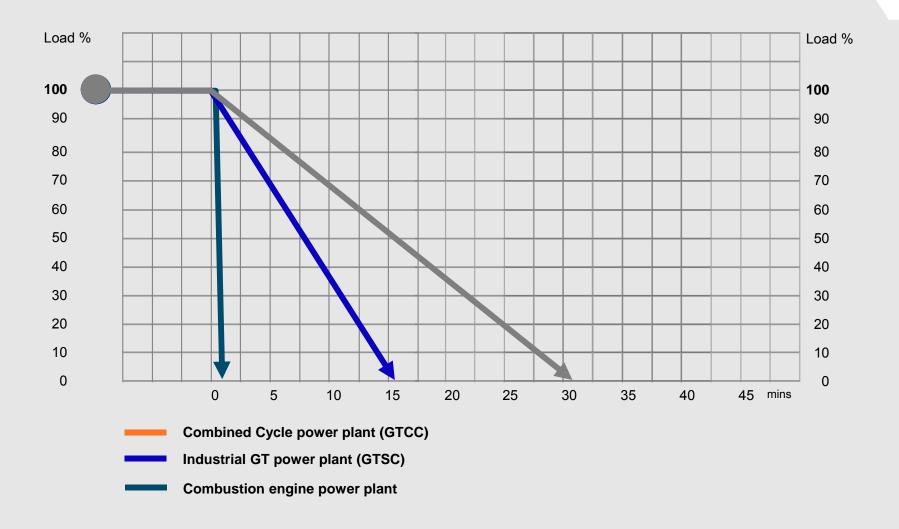
LOADING SEQUENCES FOR DIFFERENT POWER PLANTS





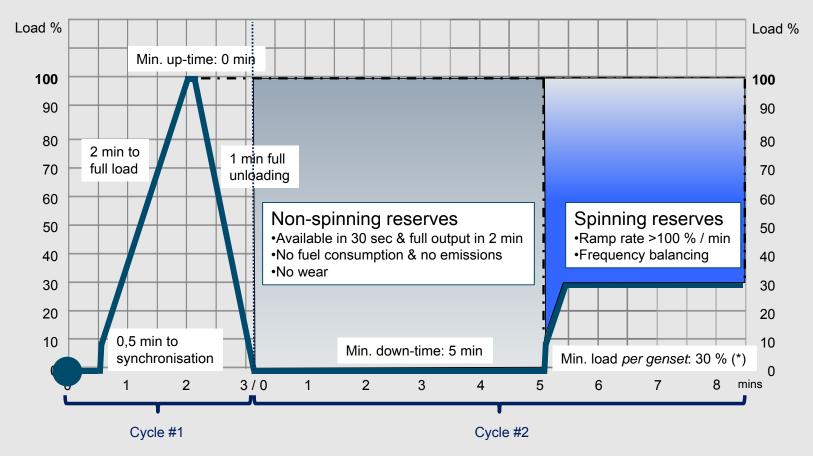
UNLOADING SEQUENCES FOR DIFFERENT POWER PLANTS





LOADING AND UNLOADING OF A WÄRTSILÄ 34 GAS POWER PLANT





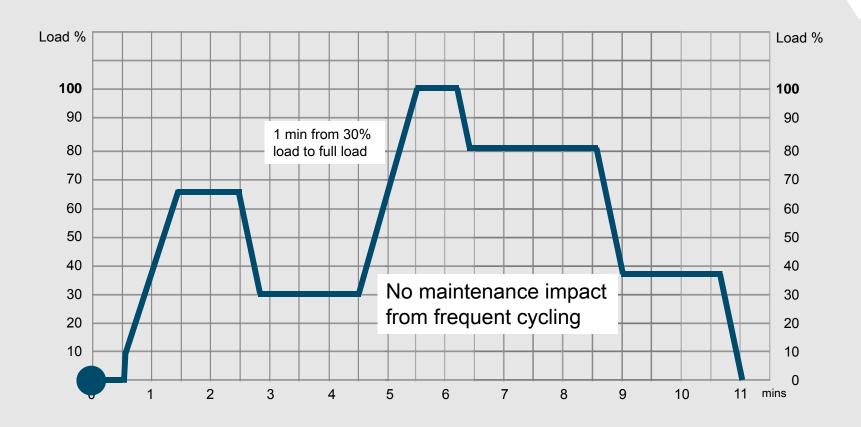
Wärtsilä 34 gas power plant

(*) A power plant with e.g. 10 gensets can correspondlingly operate at 3 % of its total nominal output.

Note: Start-up times from hot stand-by!

CYCLING OF A WÄRTSILÄ 34 GAS POWER PLANT

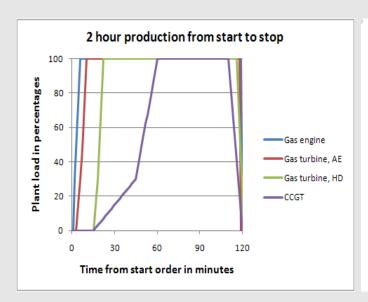


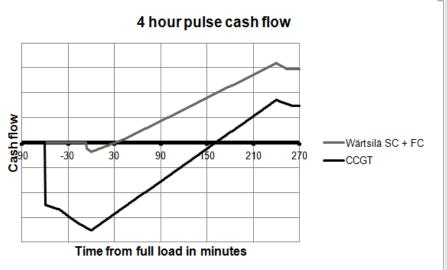


Wärtsilä 34 gas power plant

Note: Start-up times from hot stand-by!

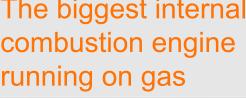








The biggest internal



combustion engine running on gas





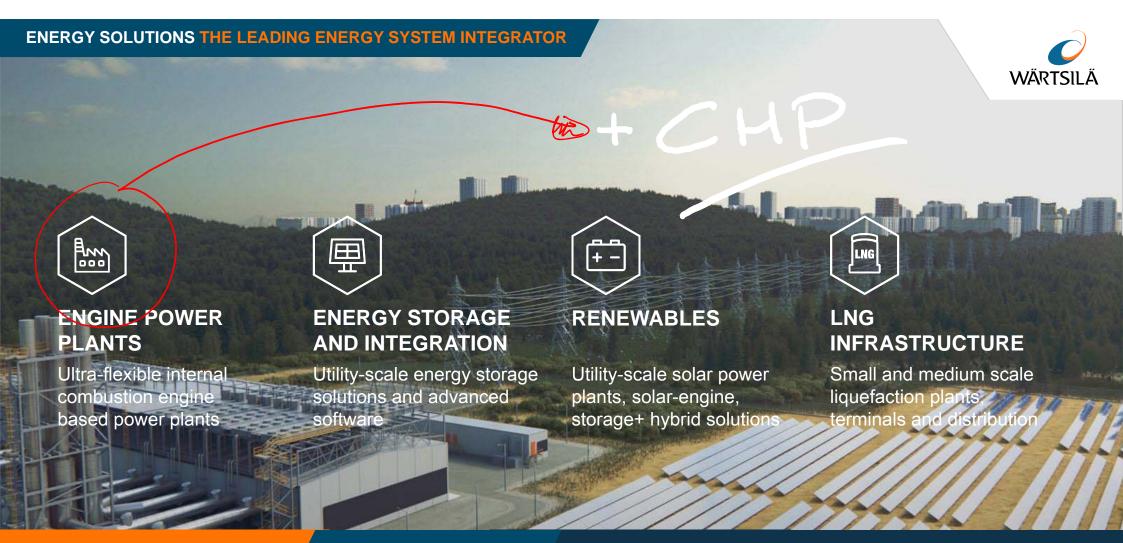
The highest efficiency internal combustion engine







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67 GW INSTALLED POWER PLANT CAPACITY IN 177 COUNTRIES

OVER 70+ GLOBAL
ENERGY STORAGE
SYSTEMS INSTALLED

WE HAVE BUILT THE LARGEST LNG TERMINAL IN THE NORDIC REGION

FIRST COMPANY IN THE WORLD TO OFFER UTILITY-SCALE HYBRID POWER PLANTS THAT UNITE LARGE FUEL-BASED POWER STATIONS WITH UTILITY-SCALE SOLAR PV POWER PLANTS



RENEWABLES **ARE THE NEW BASELOAD**

MARKET VOLATILITY WILL INCREASE

FLEXIBILITY ENABLES THE SYSTEM **FEASIBILITY** (and the winning strategy)





Marco A. G. Golinelli Director, Energy Solutions Italia

Marco.golinelli@wartsila.com

